



**POWERFUL  
TOGETHER.**

## Features & Benefits

Layer2 is powerful together with its partners - and for its partners. If we speak about partnership, we don't think about a one-way street:

- Layer2 Partner Program for implementation partners, value-added resellers (VARs), and software dealers. 200+ members already and still growing.
- No contract required. Completely cost-free.
- We are listing certified partners at our product pages. Sales leads will find their local partners and will ask for licenses and implementation support.
- 15% discount on production licenses for Layer2 Silver Partners. 30% discount for Gold Partners.
- Partners have to promote the partnership and the products to get the maximum discount, e.g. on their web site, with case studies, or other PR.
- Partners place discounted product orders for their customers using our online shop system. Simply enter your partner coupon code to receive your discounts. Please request the current codes on demand.
- It's completely free for Layer2 Gold Partners to use our solutions internally as NFR Edition, for product demo or within your intranet, extranet or even Internet. Partners need to have a minimum sales volume per year for this option.
- Free premium support level with high priority and direct access to the product development team
- Free marketing and sales support, ready to use digital marketing material including flyers, presentations and evaluation downloads.
- Free partnership on-boarding web meeting.
- Free annual online meetings with the product management to discuss the current state of partnership, new product features, and sales opportunities.

*“Brilliant tools, e.g. for replicating local content to Sharepoint Online. The assistance I received from Layer2 was outstanding. We are signing up as a partner and deploying to other clients using SharePoint Online.”*

Melanie Cook, Data Fast Systems Pty. Ltd

## About Layer2

As a Microsoft Gold Certified Partner and ISV based in Hamburg (Germany), Layer2 is one of the leading providers of Microsoft Office 365, SharePoint, and Azure solutions in Europe with a major focus on Data Integration, Collaborative Knowledge Management and Social Networking.

Layer2 has also been known as a reliable partner to customers in Central Europe (D-A-CH), offering consulting and services in the fields of Microsoft SharePoint, Office 365, Azure, and IT infrastructure for more than 25 years.

**Layer2** Order by phone / Telefonisch bestellen  
 +1 952 848-5022 (in local calling) / +49 221 31089-30 (vom Ortstarif)

Language: English

Pos.	Product Name	Delivery	Unit Price	Qty.	Price
1.	Business Data List Connector for SharePoint 2007 and 2010 (#200332174)	electronic	EUR 749.00 USD 1,268.00 (plus tax/VAT) EUR 991.31 USD 1,287.35 (including tax/VAT)	5	EUR 3,745.00 USD 5,325.00 (plus tax/VAT) EUR 4,456.55 USD 6,336.75 (including tax/VAT)
Discount (30%)					EUR -1,123.50 USD -1,597.50

Please enter your coupon code (if available):

Please enter your reseller code here to get 30% discount.

Subtotal: EUR 2,621.50 / USD 3,727.50  
 (Info) plus 19% sales tax/VAT: EUR 498.29 / USD 705.22  
 Total: EUR 3,119.58 / USD 4,432.72